

DEC
SUSAN WILLIAMS SCANN, ESQ.
Nevada Bar No. 000776
PAUL R. CONNAGHAN, ESQ.
Nevada Bar No. 003229
DEANER, DEANER, SCANN, MALAN & LARSEN
720 South Fourth Street, Suite #300
Las Vegas, Nevada 89101 (702) 382-6911
Attorney for Party In Interest
Franklin/Stratford Investment LLC

UNITED STATES BANKRUPTCY COURT
FOR THE DISTRICT OF NEVADA

In re:
USA COMMERCIAL MORTGAGE
COMPANY

Debtor

Case No. BK-S-06-10725 LBR
Case No. BK-S-06-10726 LBR
Case No. BK-S-06-10727 LBR
Case No. BK-S-06-10728 LBR
Case No. BK-S-06-10729 LBR

In re:
USA CAPITAL REALTY ADVISORS, LLC.

Dichter

Chapter 11

In re:
USA CAPITAL DIVERSIFIED TRUST
DEED FUND, LLC

Debtors

Jointly Administered Under
Case No. BK-S-06-10725 LBR

In re:
USA CAPITAL FIRST TRUST
DEED FUND, LLC.

Dobtor

Date of Hearing: OST Requested
Time of Hearing: OST Requested

In re:
USA SECURITIES, LLC.

Debtors

Affects:
USA Commercial Mortgage Company
USA Capital Diversified Trust Deed Fund, LLC
USA Capital First Trust Deed Fund, LLC

ACTION

**DECLARATION OF GARY BUENTGEN IN SUPPORT OF DEBTORS'
MOTION FOR AUTHORITY TO FORBEAR AND TO PROVIDE
FURTHER FUNDING FOR CERTAIN OUTSTANDING LOANS
AS IT RELATES TO FRANKLIN STRATFORD INVESTMENT, LLC**

GARY BUENTGEN, under penalties of perjury, hereby declares on this 8th day of June, 2006 that:

- I make this Declaration based upon my own personal knowledge and in support of the

1 Debtors' Motion For Authority to Forbear and to Provide Further Funding for Certain Outstanding
 2 Loans as it relates to Franklin\Stratford Investment, LLC.

3 2. My Declaration is based upon a combination of (1) my 28 years experience as an
 4 industrial broker (14) years in Southern California, and 14 years in Boise/Meridian, Idaho (2) my
 5 knowledge of where this market has been, where it is today and where I think it is going, (3)
 6 discussion with other industrial brokers, (4) articles in national business periodicals and (5) articles
 7 in local newspapers.

8 3. In a "nutshell" this market (focusing on Meridian) has very few
 9 industrial/commercial lots available for sale and virtually no industrial/commercial buildings for
 10 sale and/or lease. I know this statement is true, because I have brokered most of these transactions in
 11 recent history. Meridian is in the "crosshairs" of the Treasure Valley in terms of activity and
 12 population and these lots and buildings are in the heart of the crosshairs (which is a very good place
 13 to be).

14 4. Lots: Having said that, since the start of my marketing efforts, I have entertained
 15 many prospective buyers for the lots on Franklin Road and Watertower Lane. However, since we
 16 have a high dollar price on these lots, i.e. \$7.50 to \$11.00 per sq. ft., most buyers do not "step up to
 17 the plate" and purchase. It is not that they have other options; they just do nothing because they feel
 18 the price is too high. But, prospective buyers who need to do something (like the buyers for Lots 21,
 19 25 and 27) will buy because they have no other good options. The asking prices we have for the
 20 various lots are high, but I think they will all sell for either the asking price or, at most, \$1/SF less
 21 over the next nine (9) months or so. I believe this should net approximately \$1,575,000.00 prior to
 22 commissions for the remaining lots after the sale of Lots 21, and 25 (this would include Lot 27).

23 5. Buildings: - We virtually have no buildings for sale or lease in Meridian. Once in a
 24 while an older building will become available, but it is removed from the market readily. We
 25 absolutely do not have any new buildings with fenced yards (like Bldg. #1 and #3). Now that (1)
 26 Spring has "sprung" and (2) all three (3) buildings are nearing completion, the activity level has
 27

28

06/08/2006 THU 16:20 FAX 2084298604 Intermountain Commercial

4004/004

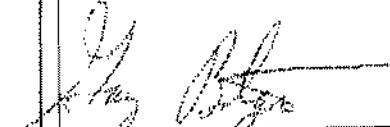
06/08/2006 13:08 7023660854

DEANER LAW

PAGE 04

1 increased substantially. Of all my listings, these three (3) buildings are generating the most interest.
 2 Similar to the lot sales, we are asking high dollars lease and sale prices and it is just a matter of time
 3 before the buyers and/or tenants make a move on these buildings. Since all three (3) buildings are
 4 divisible, I recently created ten (10) various sale/lease possible Sq. Ft. scenarios so we can
 5 accommodate requirements anywhere from 4,678 Sq Ft. to 18,838 Sq. Ft. At the end of the day,
 6 where will we eventually be with the lease rates and sale prices? That question is harder to answer
 7 because we've yet to make our first deal and the marketing activity is just starting to heat up due to
 8 the foregoing reasons. By contrast, I had a much longer "lead time" to observe the marketing results
 9 for the lots. But, I will forecast the following: we may have to come off our asking sales prices
 10 above \$100 per Sq. Ft. by \$3 to \$4 dollars and asking lease rates \$.05 to \$.10/SF to make some deals
 11 before year-end. I believe this should net your partnership approximately \$4,800,000.00 before
 12 commissions.

13 Dated this 11 day of June, 2006.


 GARY BUENTGEN

20 P:\OFF\CB\CLIENTS\YankinStratford v. USA Commercial Mortgage\DOC\Deed.htm.Gary Buentgen.wpd
 21

28

3

1 DEC
 2 SUSAN WILLIAMS SCANN, ESQ.
 3 Nevada Bar No. 000776
 4 PAUL R. CONNAGHAN, ESQ.
 5 Nevada Bar No. 003229
 6 DEANER, DEANER, SCANN, MALAN & LARSEN
 7 720 South Fourth Street, Suite #300
 8 Las Vegas, Nevada 89101 (702) 382-6911
 9 Attorney for Party in Interest
 10 Franklin/Stratford Investment LLC

11
 12
 13 UNITED STATES BANKRUPTCY COURT
 14 FOR THE DISTRICT OF NEVADA

15 In re:
 16 USA COMMERCIAL MORTGAGE
 17 COMPANY,
 18 Debtor

19 Case No. BK-S-06-10725 LBR
 20 Case No. BK-S-06-10726 LBR
 21 Case No. BK-S-06-10727 LBR
 22 Case No. BK-S-06-10728 LBR
 23 Case No. BK-S-06-10729 LBR

24 In re:
 25 USA CAPITAL REALTY ADVISORS, LLC.
 26 Debtor

27 Chapter 11

28 In re:
 29 USA CAPITAL DIVERSIFIED TRUST
 30 DEED FUND, LLC.
 31 Debtor

32 Jointly Administered Under
 33 Case No. BK-S-06-10725 LBR

34 In re:
 35 USA CAPITAL FIRST TRUST
 36 DEED FUND, LLC.
 37 Debtor

38 Date of Hearing: OST Requested
 39 Time of Hearing: OST Requested

40 In re:
 41 USA SECURITIES, LLC.
 42 Debtor

43 Affects:
 44 USA Commercial Mortgage Company
 45 USA Capital Diversified Trust Deed Fund, LLC
 46 USA Capital First Trust Deed Fund, LLC

47

48 DECLARATION OF ROBERT RUSSELL IN SUPPORT OF DEBTORS'
 49 MOTION FOR AUTHORITY TO FORBEAR AND TO PROVIDE FURTHER FUNDING
 50 FOR CERTAIN OUTSTANDING LOANS
 51 AS IT RELATES TO FRANKLIN STRATFORD INVESTMENT, LLC

52 ROBERT A. RUSSELL, under penalties of perjury, hereby declares on this 8th day of June,
 53 2006 that:

54 1. I am the Manager of Franklin/Stratford Investments LLC, an Idaho Limited Liability

55

1 Company ("Borrower" or "Franklin/Stratford"). I make this Declaration based upon my own
 2 personal knowledge and based upon the regularly kept books and records of Franklin/Stratford Inc.,
 3 LLC. I personally have over 37 years of experience managing the construction of warehouse
 4 projects such as this.

5 2. On March 30, 2005, Debtor USA Commercial Mortgage Company ("USACM") as
 6 servicer originated a construction loan to Franklin/Stratford Investment LLC ("Franklin/Stratford
 7 Loan"). A copy of the construction loan agreement dated March 30, 2005 (the "Loan Agreement") is
 8 attached hereto as Exhibit "1" and incorporated by reference. Sections 3.1 and 3.2 of the Loan
 9 Agreement provide that the original principal amount of the Franklin/Stratford Loan was
 10 \$2,500,000.00 and USACM as Servicer had the "exclusive right, but not the obligation, to increase
 11 the Loan Amount to an amount not to exceed Six Million Two Hundred Thousand Dollars
 12 (\$6,200,000.00)." Exhibit "B" to the Loan Agreement has an approved construction budget for the
 13 Project of \$6,200,000.00. Franklin/Stratford paid \$186,000.00 in points for this loan at its
 14 inception.

15 3. The Franklin/Stratford Loan is being used for the construction of three warehouse
 16 building totaling 48,478 sq. ft. on twelve acres of land in Meridian, Idaho (near Boise) (the
 17 "Project"). 7.6 acres of the land (the "Excess Collateral") will not be used in conjunction with the
 18 three buildings and will be sold.

19 4. Since March 30, 2005, there have been nine amendments to the Loan Agreement, and
 20 the Loan Amount has been increased pursuant to these amendments. The most recent amendment,
 21 the Ninth Amendment to Loan Documents, is dated March 17, 2006, and increased the Loan Amount
 22 to \$5,225,000.00. The Lenders under the Ninth Amendment are USA Capital First Trust Deed Fund
 23 for \$4,215,000.00 of the principal balance, and USA Capital Diversified Trust Deed Fund for
 24 \$1,010,000.00 of the principal balance. The \$5,225,000.00 principal balance has all been disbursed
 25 to Borrower. Attached hereto as Exhibit "2" is the Ninth Amendment.

26 5. The Project land was acquired for the price of approximately \$4.01 per sq. ft. Two
 27 parcels of the Excess Collateral have been placed under contract to sell, one 2.51 acre parcel at a
 28

1 price of approximately \$7.40 per sq. ft. and one 1.168 acre parcel at \$8.00 per sq. ft. There is also
2 substantial interest in the remaining vacant lots for the Excess Collateral, with the frontage lots on
3 Franklin Street in the \$8.00 + range and the remaining interior lot at the \$6.75 per sq. ft. range.

4 6. The project contracted to construct the three buildings with Petra, Inc., of Boise,
5 Idaho. The total cost of the construction is \$2,326,789.93. \$1,441,853.26 has been paid to date with
6 a remaining balance due of \$864,936.67. The buildings are very close to completion. Petra is now
7 over two months in arrears in their construction payments and has stated to me that they will walk
8 off the job and lien the property if they are not paid from the pending sale discussed below.

9 7. The result of this will be having three buildings that are not complete and which
10 Franklin/Stratford would have great difficulty selling them for their full value to pay off the
11 Franklin/ Stratford Loan for two reasons: one, the buildings are not complete, and, two, there would
12 be liens filed on the property. This would also irreparably damage the reputation of the Project and
13 would ruin the marketing efforts. In essence, the Project marketing would be halted and the Project,
14 although almost fully funded, would be thrown into default, although the total cost of construction
15 (\$2,326,789.93) is within the Building Shell amount for construction the Exhibit "B" Approved
16 Budget in the Loan Agreement (\$2,390,250.00). Attached hereto as Exhibit "3" is a construction
17 reconciliation showing the amounts paid and the amounts remaining due to the general contractor.

18 8. Prior to its bankruptcy filing, USACM as servicer had funded only \$5,225,000 on the
19 Franklin Stratford loan and had not exercised its right to increase the Loan Amount by the additional
20 \$975,000.00 which USACM had the exclusive right to fund. Without these funds,
21 Franklin/Stratford cannot pay the general contractor.

22 9. The Project itself contains a simple solution. A land sale of 2.51 acres of the Excess
23 Collateral is set to close on June 19, 2006. A copy of the Agreement of Sale is attached hereto as
24 Exhibit "4" and incorporated by reference herein. The price of the land is \$810,000.00. The net
25 proceeds of the land sale after real estate commissions and costs of sale are approximately
26 \$745,000.00. Franklin/Stratford will pay the remaining balance of \$119,063.33 owed to the general
27 contractor from existing cash resources held in the LLC accounts. This can happen if the land held
28

DEANER, DEANER, SCANN, MULAN & LARSEN
720 South Fourth Street, Suite 300
Las Vegas, Nevada 89101
Telephone (702) 822-6811-Fax (702) 822-6844

1 as excess collateral for the loan is released from the Debtors' deed of trust and Franklin/Stratford is
2 allowed to use the proceeds of the sale of its Property to pay the contractor. All the dollars remain in
3 the project as equity and none are being distributed to any other party than the contractor. This is not
4 due to any cost over-runs. This will also make it unnecessary for USCM to fund the remaining
5 dollars under the commitment.

6 10. Although these proceeds would have been used to pay down the Franklin/Stratford
7 Loan, these proceeds are needed to preserve the value of all of the Franklin/Stratford Loan collateral.
8 The results of paying the contractor and keeping the Project intact are much more favorable and do
9 not reduce the collateral value as the dollars are remaining in the Project. All the proceeds are being
10 used in the Project and protect and enhance the value of the remaining collateral. This enables the
11 remaining buildings to be sold to pay off the remaining Franklin/Stratford Loan. The anticipated
12 time frame for the sale of the buildings and payoff of the Franklin/Stratford Loan is by the end of the
13 first quarter of 2007.

14 11. After this sale is completed, the value of the remaining vacant land parcels based on
15 current sales, including the 1.168 acre parcel currently under contract, is approximately
16 \$1,573,000.00. This should net, prior to loan payoff, approximately \$1,525,000.00 to the LLC when
17 the parcels are sold.

18 12. The buildings are being marketed at a price totaling approximately \$4,870,000.00.
19 This should net, prior to loan payoff, to the LLC approximately \$4,530,000.00 after commissions
20 and costs of sale. Together, the building sales and the land sales should net, prior to loan payoff,
21 approximately \$6,055,000.00 to Franklin/Stratford. The value prior to commissions and closing
22 costs is approximately \$6,443,000.00. The existing loan balance is \$5,225,000.00 plus May accrued
23 interest, resulting in equity in the completed Project of \$1,218,000.00.

24 ...

25 ...

26 ...

27 ...

28

DEANER, DEANER, SCANN, MALAN & LARSEN
720 South Fourth Street, Suite 300
Las Vegas, Nevada 89101
Telephone (702) 632-6911 Facsimile (702) 636-0864

1 ...

2

3 13. If this sale does not close as scheduled, we may lose the buyer entirely.

4 Dated this 8th day of June, 2006.

5

6


ROBERT A. RUSSELL

7

8

9

10 C:\Documents and Settings\RA Russell\Local Settings\Temporary Internet Files\01\JGZ\0\Declaration Robert Russell.wpd

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

5